



Why should you be a Dealer of Hendee products?

Hendee Dealer Program Features and Benefits

Design & Engineering – With over 30 years of experience designing shade structures, Hendee has the design and engineering expertise to create a shade solution for any need in any situation. A large selection of standard sizes and styles are available and custom creations are our specialty.

Manufacturing – At Hendee’s 100,000 square foot facility, our manufacturing staff is experienced and cross-trained, allowing them to quickly respond to demanding delivery and installation schedules. The latest technology in CAD/CAM cutting devices, state of the art sewing operations, and extensive steel fabrication area & equipment allow us to meet exacting specifications.

Quality Materials – Hendee has invested in maintaining a highly specialized procurement department that insures that only the highest quality materials are used at the most economical prices.

Quality Product – Quality products and services are the cornerstone to Hendee’s operation and our team is committed to providing a product that performs to our customer’s standards and all manufacturing codes. We expect exceptional performance and longevity from our products and standing behind written warranties 100%.

Customer Service – Account Managers are dedicated to providing quality service to each and every dealer, are available for training and to answer any questions along the way. These managers ensure that every phase of the operation meets or exceeds the customer’s specifications. And at Hendee, customer service doesn’t stop after the product is delivered. We continue to provide support even after the product is installed.

Research and Development – Our experienced Research and Development department is constantly working to improve existing products and develop new ones to meet customer’s needs.

Marketing – The dedicated Hendee Marketing team coordinates numerous trade show and advertising opportunities to gain exposure and name recognition for Hendee products. The Marketing department is also available to assist dealers and Hendee does not bid against dealers on any projects.

Fully Bonded and Insured – Hendee is fully bonded and insured to cover even the largest projects. This allows you, our dealer, to participate in projects that might otherwise be out of reach.